### **OFFICIAL EVENT**

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# Somalia Oil, Gas & Mining Summit 2018

19-21 March 2018, Nairobi, Kenya

Ministry of Petroleum & Mineral Resources and Office of the Prime Minister, Federal Government of Somalia

DRIVING INVESTMENT AND CAPTURING ECONOMIC VALUE INTO SOMALIA'S OIL, GAS & MINING SECTOR

Organised by







# SOMALIA OIL, GAS & MINING SUMMIT 2018

Under the auspices of the Government of Somalia, IRN is honoured to carry out the **Somalia Oil, Gas and Mining Summit 2018** on **19**<sup>th</sup> - **21**<sup>st</sup> March in Nairobi, Kenya.

Hosted with the collaboration of a number of state institutions such as the Ministry of Petroleum and Mineral Resources and the Central Bank of Somalia, the summit will cover the latest developments affecting the country's extractive and hydrocarbons industries including the new Downstream Law and PSA models, the future Mining Code and the increased security standards affecting business operations.

On a separate note, International financial institutions such as the AfDB, the IMF and the World Bank will provide relevant updates regarding their current funding schemes covering the oil, gas and mining industries in Somalia.

The country's Prime Minister, Hassan Ali Khayre, will open a 2-day conference that will serve as a platform where leading multinationals within the extractives and hydrocarbons sectors along with key investors and Government dignitaries will be able to discuss a wide range of investment opportunities and ultimately, forge long term partnerships for the exploration and production of natural resources.

### **OBJECTIVES OF THE SUMMIT**

#### MEET

with top Government officials such as the Somali Prime Minister; the Minister of Petroleum and the Head of the Central Bank

### **POSITION YOUR COMPANY**

as a key player in the East African oil, gas and mining industries and ensure the fulfillment of your ambitions in one of Africa's most promising markets

### FIND OUT

more about the developments of the legislation affecting the Oil and Gas industries

#### **NETWORK**

with regional industry stakeholders, international investors and banking institutions who are currently active in the region or looking to be active to discuss ways of developing long term and stable partnerships

# WHY JOIN US?

### GROUND-BREAKING TECHNOLOGY SHOWCASES

to understand what other neighbouring countries and international companies are using to boost their oil & gas sector

### GOVERNMENTS AND BUSINESSES

will meet to discuss partnerships

**REAL-TIME** investment opportunities, projects, tenders

### PRIVATE MEETINGS arranged in advance through pre planned meeting

platform

25+ EXPERT SPEAKERS

### MEET FACE-TO-FACE

with international investors to start dialogue on investment potential and opportunities

# THE EVENT WILL HOST

### NETWORKING RECEPTIONS

to meet investors and potential partners

### THE PRIVATE GALA DINNER

will give you the chance to reserve a table with key companies you want to discuss business with

### DEDICATED BUSINESS NETWORKING BREAKS

to see product demos, latest technology and speak to important providers

# **ENDORSED BY** THE GOVERNMENT

Fully supported and endorsed by



Ministry of Petroleum & Mineral Resources and Office of the Prime Minister, Federal Government of Somalia

Jamhuuriyadda Federaalka Soomaaliya Xukuumadda Soomaaliya Xafiiska Ra'iisul Wasaaraha



جـمـهـوريـة الصـومـال الفيـ الحكومة الصيوميال مكتب رنيس الوزراء

(The Government of Federal Republic of Somalia) State Minister Office of the Prime Minister

Ref: OPM . 98 /09/2017

Date: 19/09/2017

To: Ben Hillary, Chairman, International Research Networks Ltd. (IRN)

Subject: Somalia Oil, Gas & Mining Summit 2018 - Nairobi March 2018

18/09/2017

Dear Mr Hillary,

On behalf of the Federal Republic of Somalia we are pleased to inform you of our approval to participate in the upcoming Somalia Oil, Gas & Mining Summit 2018 taking place in Nairobi; March 2018.

I am pleased that my office and the Ministry of Petroleum and Mineral Resources are happy to endorse and support the Summit, taking place under the organization of International Research Networks Ltd. We will be working closely with IRN to develop an excellent high level forum to ensure fruitful participation for all delegations and speakers.

We wish great success for this summit and look forward to meeting with international Oil, Gas, Mining and Service companies and representatives, as well as existing and potential investors and partners during this important gathering.

Yours Faithfully,

H.E. Abdullahi Hamud Mohamed State Minister, Office of the Prime Minister Federal Government of Somalia,

CC: Minister of Petroleum and Mineral Resources

+252-61-7540078 E-mail: stateminister@opm.gov.so Mogadishu, Somalia

# ABOUT **SOMALIA**

Somalia's oil, gas and extractive industries are characterised for being abundant and virgin. The diversity of natural resources, along with the recent discovery of new oil reserves and the increasing stability of the economic situation have converted Somalia into a growing attractive destination for foreign investment.

### **OIL AND GAS UNLOCKING SOMALIA'S** HYDROCARBON INDUSTRY POTENTIAL

Natural gas proven reserves HUGE of 5.663 billion cu m **UNEXPLORED** RESERVES Up to 110 Billion barrels of o

### **INCREASINGLY-** New Downstream Law **SOLID LEGAL** REGIME

Completion of the Petroleum Registry for legacy right holders and new interested **IOCs** 

New PSA model agreement recently released plant in 2016

**ENHANCED** SECURITY **STANDARDS**  A recent 2D seismic program covering 20,582.75 Km has been carried out without any incidents

### MINING A RICH, VIRGIN AND **DIVERSIFIED MARKET**



oil	POTENTIAL TARGETS FOR EVALUATION & PRODUCTION:	<ul> <li>Cement and aggregate production</li> <li>Piezo quartz mining</li> <li>Uranium</li> <li>Iron Ore</li> <li>Gold and platinum</li> <li>Lithium and Salt mining</li> </ul>
ſ	UNTAPPED & UNEXPLOITED DEPOSITS INCLUDE:	gold, anhydrite, bauxite, columbite, copper, feldspar, iron ore, kaolin, quartz, silica sand, tantalum, thorium, tin and uranium.
	POTENTIAL TARGETS FOR EVALUATION & PRODUCTION	<ul> <li>Gypsum or (anhydrite) The deposit is estimated to have a resource of 5 Mt of 80% pure gypsum and more than 2.5 Mt of 90% pure anhydrite</li> <li>Iron Low-grade iron-ore resources at Bur Galan at a depth of 200 m depth of 394 Mt at 38.7% Fe) and at Dahimir similar grade iron deposit exists</li> </ul>
		<b>Gold Sulphide</b> deposits in Arapsiyo and gold-quartz veins linked to panAfrican granite

**Tin:** cassiterite Pegmatite dykes and associated quartz veins emplaced into low grade metamorphic schists



# **KEY** AREAS

The Somalia Oil & Gas Summit 2018 will focus on key areas, including exploration and production activities, downstream opportunities, regulation and fiscal regime updates and more as outlined below:

# EXPLORATION AND PRODUCTION ACTIVITIES

- Regional geology and petroleum system overview in Somalia
- Operational aspects of current activities and future E & P opportunities
- Onshore and offshore operations; main operators and their activities
- Assesing and ultra deep water investment opportunities
- Examining the significant hydrocarbon potential of Somalia

### OPPORTUNITIES IN SOMALIA'S MINING SECTOR

- Overview of Somalia mining and mineral resource sector
- Geological and geochemical mapping of Somalia latest developments
- Examining Somalia's uranium, tin, iron, titanium and gypsum potential
- Securing operating permits; a step by step guide
- Navigating the legal landscape when mining in Somalia

## INVESTING IN SOMALIA OIL, GAS & MINING INDUSTRY

- Business opportunities in the Somali gas resources and investment environment overview
- How to invest in oil, gas and mining projects in Somalia
- Developing domestic onshore and offshore infrastructure facilities

### REGULATORY FRAMEWORK UPDATE

- Taxation: Fiscal rules and regulations
- Assessing the new Somali Petroleum Act
- The establishment of New Petroleum commission
- The first country-owned oil and gas company
- Promotion and protection of foreign investment in Somalia

### **MEDIA PARTNERS**





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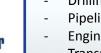


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- Seismic data
- Construction

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Banks with Oil & Gas project financing



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**Governmental Bodies and Associations** 

National Oil and Gas Companies (NOCs) and International Oil & Gas Companies (IOCs)/ Exploration and Production Companies (E&P)

President, Chairman, CEO, COO, Managing Director, General Manager and Senior representatives responsible for

- New Ventures/Frontiers/Regions
- **Business Development** \_
- Exploration (EM/ED)
- **Operations**
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- Commercial
- Marketing
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- **External Affairs**
- **Investor Relations**
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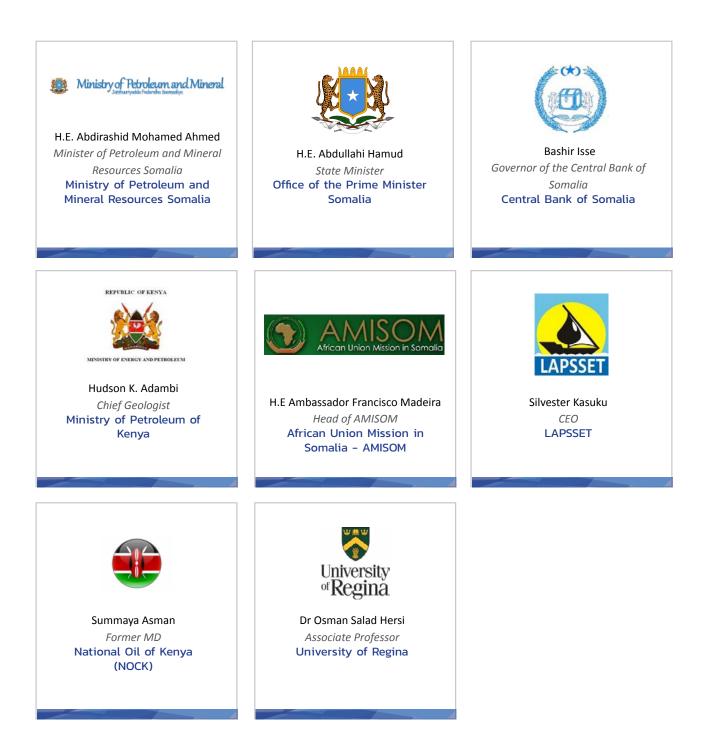
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# **SPEAKERS** INCLUDE



H.E. Hassan Ali Khayre Prime Minister of Somalia





**GET INVOLVED AS A SPEAKER** : To present a case study, give a presentation, participate in a panel discussion or run a workshop, please contact: Juan Ornosa - Conference Producer | T: +44 (0) 20 7111 1615 | E: juano@irn-international.com

# **AGENDA DAY 1** MONDAY 19<sup>TH</sup> MARCH 2018

08.30	Registration & Coffee
09.30	Welcome from IRN
09.40	Welcome from the Chairperson
09.50	Keynote speech from Prime Minister of Somalia – An update on Somalia's National Development Plan 2017–2019
10.20	Keynote speech from Deputy President of Kenya - Kenya and Somalia: working together for a long term partnership
10.35	Latest developments and opportunities in Somalia's oil, gas and mining sectors $\begin{tabular}{ll} \dot{\Box} & \dot{\Box} \end{tabular}$
	H.E. Abdirashid Mohamed Ahmed, Minister of Petroleum and Mineral Resources Somalia
11.00	The economic landscape and long term potential of Somalia
	<ul> <li>Towards a robust fiscal system: the new Appropriation Bill</li> <li>An overview of the comprehensive national currency reform</li> <li>Increasing financial intermediation in Somalia</li> <li>Trade, economic co-operation and regional integration with East African states</li> <li>Bashir Issa, Governor of Central Bank of Somalia</li> </ul>
11.20	Morning Break and Coffee
LEGAL A	ND LEGISLATIVE UPDATES
12.00	Outlining the new Petroleum and Mining acts
	<ul> <li>Role of the Somali Petroleum Corporation SPC</li> <li>The establishment of the new petroleum commission</li> <li>Towards the recognition of Somalia as an EITI-compliant state</li> </ul>
12.30	Somalia's upcoming licensing rounds: How to become a successful bidder
	<ul> <li>An analysis of Somalia's new PSA</li> <li>Incentives for international investors into Somalia</li> <li>Assessing 'force majeure'</li> </ul>
13.00	Lunch Break
OPERATI	NG SAFELY AND SECURELY
14.00	Keynote presentation: Assessing the Somali national security architecture and its impact on the oil and gas industries
	<ul> <li>Governance and implementation of the Security Pact signed in May 2017</li> <li>Security milestones and the active involvement of the international community</li> <li>An overview of the Security Pact's impact over the Somali oil, gas and mining industries</li> </ul>
14.30	An overview of the security landscape in Somalia
	<ul> <li>How is the reduction of pirate groups' operational capabilities going to affect your offshore operations?</li> <li>The defeat of al-Shabab: What is next?</li> <li>Growing regional stability: Assessing the impact of Kenyan-Somali relations</li> </ul>
15.00	Optimising your risk and crisis management strategy when operating in Somalia
	<ul> <li>Intelligence and stakeholder liaison: A Somali approach</li> <li>Threat vulnerability and risk assessment in East Africa</li> <li>Security operations: Ensuring the right balance between surveillance, physical and electronic security.</li> <li>Training and awareness: Ensuring responsiveness levels through drills and outreach &amp; awareness programmes</li> </ul>

# **AGENDA DAY 1** MONDAY 19<sup>TH</sup> MARCH 2018

(continued)

15.20	Afternoon Break and Tea
15.40	Designing an effective security strategy for your offshore operations
	<ul> <li>Maritime risk analysis: Is your offshore operation ready for the worst case scenario?</li> <li>Ensuring an effective offshore monitoring capability</li> <li>Grise reconnection and confusion reconnection in UDZ</li> </ul>
	<ul> <li>Crisis response: Prevention and early warning measures in HRZ</li> <li>Coordination with local and international authorities</li> </ul>
16.40	Engaging with local communities to create a climate of support and security
	<ul> <li>How to conduct Environmental and Social Impact Assessments in Somalia?</li> <li>Increasing local communities' involvement by holding Stakeholder Awareness Meetings on a regular basis</li> <li>Community Liaison Officers: a key component in your local engagement strategy</li> </ul>
17.00	Closing Comments from the Chairman
17.10	NETWORKING RECEPTION
18.30	GALA DINNER



Presentation

# AGENDA DAY 2 TUESDAY 20<sup>TH</sup> MARCH 2018

### 08.30 Registration and Welcome Coffee

	Registration and wetcome conce			
	STREAM 1 - OIL & GAS		STREAM 2 - MINING	
09.30	Welcome from the Chairman	09.30	Welcome from the Chairman	
	OUTLINING THE TECHNICAL ENVIRONMENT		OUTLINING THE TECHNICAL ENVIRONMENT	
09.40	An overview of the geological potential of $\begin{tabular}{lllllllllllllllllllllllllllllllllll$	09.40	The mineral landscape and geology of $\begin{tabular}{c} \dot{\begin{tabular}{c} \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$	
	<ul> <li>Overcoming the challenges of building a Floating LNG facility</li> <li>Advantages of liquefying gas offshore: What business opportunism can this create?</li> <li>Forecasted conversion performance and how to improve it</li> </ul>		<ul> <li>Stakeholder mapping: A structure of the local mineral industry</li> <li>Potential targets for evaluation and production: Uranium, iron ore, gold and lithium</li> <li>Untapped and unexploited resources: Anhydrite, bauxite and copper</li> <li>Capital project budget and contingency</li> </ul>	
10.20	Analysing and interpreting the seismic data available for Somalia	10.10	Making your case in the Somaliextractives industries: An analysis ofprospects and market demand for	
	This case study will provide attendees with an overview of the new 2D seismic data recently released by the Somali Ministry of Petroleum and Natural Resources. By attending this session, the audience will be able to grasp the unlocked potential of the local oil basins and to make their case at the upcoming licensing rounds.		<ul> <li>Gypsum: Estimated resources; levels of purity, locations and description of the deposits</li> <li>Iron: Estimated resources; levels of purity, locations and description of the deposits</li> <li>Gold: Estimated resources; levels of purity, locations and description of the deposits</li> <li>Tin: Estimated resources; levels of purity, locations and description of the deposits</li> </ul>	
10.50	Morning Break and Coffee			
			THE COMMERCIAL ASPECTS OF OPERATING IN SOMALIA	
12.00	Operating in deep and ultra-deep water environments offshore East Africa	12.00	Investment roadmap of the Somalian	
	<ul> <li>Identifying the main challenges of working in waters with deep and ultra-deep water environments</li> <li>Cost reduction: decreasing the amount of non-productive time</li> <li>Reducing uncertainty by the implementation of seismic surveys and MEM</li> <li>HSE within ultra-deep water environments</li> </ul>		<ul> <li>An assessment of the current different types of licenses</li> <li>Rights conferred: Effective identification of potential mineralized areas</li> <li>Concession management and access to land for mining operations</li> <li>Minimising HSE incidents: Enhancing rapid response mechanisms</li> </ul>	
12.20	Existing and planned infrastructure to assist in the development of Somalia's extractive industries			
	<ul> <li>An outlook on the country's pipeline strategy and investment plans</li> <li>Transportation and access projects: boosting regional cooperation</li> <li>Upgrading connectivity: An overview of Mogadishu's Port future expansion plans</li> <li>African Development Bank funded projects: The Somalia Infrastructure Fund</li> </ul>			

Presentation Panel Discussion

# AGENDA DAY 2 TUESDAY 20<sup>TH</sup> MARCH 2018

(continued)

13.00	Lunch Break		
	THE COMMERCIAL ASPECTS OF OPERATING IN SOMALIA		
14.00	Conducting a thorough commercial viability assessment project for commencing work in Somalia		
	<ul> <li>Accessing credible risk assessments and risk discovery reports</li> <li>Prospective and contingent resources available along the Somali shore.</li> <li>Securing project optimisation and cost deflation</li> <li>Analysing the new types of permits, licenses and mining leases</li> <li>Royalty on export and local sales of minerals</li> <li>An update on the new dispute resolution mechanisms</li> </ul>		
14.20	Regional legal frameworks affecting the end of and gas industries		
	<ul> <li>Taking the lead: An introduction to Somalia's new Downstream Law</li> <li>Implications of the future Kenyan Petroleum Exploration and Production Act</li> <li>Tanzania's Petroleum Act: An effective regulatory regime for upstream, midstream and downstream operations</li> </ul>		
15.10	Afternoon Break and Tea		
	FINAL PLENARY SESSIONS		
15.40	Securing and structuring financing for Somali operations		
	<ul> <li>Role and availability of project, trade and commodity financing</li> <li>Involvement of international export promotion agencies</li> <li>Laying the foundations for a local content policy in Somalia</li> </ul>		
16.00	Driving Somalia forward to a new age of prosperity and stability		
	<ul> <li>Achieving realistic goals: towards a zero-cash balanced budget</li> <li>How energy, construction and telecoms will provide long term growth to the country's GDP</li> <li>The role of the international community in ensuring security and political stability</li> <li>The entrepreneurial private sector as a key enabler of economic growth</li> </ul>		
16.40	Closing comments from the Chairman		
16.50	Thank you from IRN – End of the Summit		

Presentation Panel Discussion

# WORKSHOPS WEDNESDAY 21<sup>ST</sup> MARCH 2018

09:00	Registration and Coffee	
09.30	Security Workshop – Enhanced asset protection in Somalia	
	<ul> <li>Risk mitigation within High Risk Zones</li> <li>Securing core delivery partners and key internal &amp; external partners</li> <li>Incident data and trend analysis: Tracking non-state actors acting in Somalia</li> <li>Threat vulnerability and risk assessment in offshore operations</li> <li>Measuring resilience: Risk management reporting and compliance surveys</li> <li>Case studies: crisis response within the oil, gas and mining sectors in the Somali market</li> <li>Training and awareness: Assessing response levels for onshore and offshore operations</li> <li>Information security: System and data protection in East Africa</li> <li>How to improve HSE standards in ultra-deep water environments</li> </ul>	
12:00	Lunch Break	
13:00	Investment framework in Somalia: A strategic assessment on the country's economic growth	
	<ul> <li>Business climate and commercial law</li> <li>Soft landing in a complex but promising market</li> <li>An assessment of time, cost and procedures for starting a business in Somalia</li> <li>Dealing with construction permits: quality control and safety mechanisms</li> <li>Getting electricity: Analysing the reliability of supply and transparency of tariffs</li> <li>Overcoming basic challenges: A step-by-step guide to registering a property in the Somali market</li> <li>Quality of land administration within the areas controlled by the Government</li> <li>Paying taxes in Somalia: Understand the country's tax system</li> <li>Contract enforcement: An overview of Somalia's judicial processes</li> <li>Trading across borders: Analysing Somalia's import and export competitive advantages</li> <li>Labour market regulation: Hiring, working hours and redundancy rules</li> <li>Current funding schemes available in Somalia</li> </ul>	
15:30	End of the workshops	



# OUR EVENTS

IRN has nearly 10 years of experience in working with oil and gas producing countries all over the globe to promote their sector, attract foreign investment and encourage partnerships between NOCs and IOCs: the Morocco Oil & Gas Summit in 2014, the Cuba Oil & Gas Summit in 2017, not to mention the annual MedOil Summit and Libya Oil & Gas.

In all our Oil & Gas Summits, we provide ample networking opportunities for the sector's stakeholders and it is our priority to ensure the highest level of professionals are in the room, to enable business partnerships and help move the industry forward.

We are always keen on putting the host country's cultural richness in the spotlight, setting the atmosphere for relaxed dinners and entertaining evenings.







NETWORKING, NETWORKING AND... NETWORKING HALLIBURTON

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# Somalia Oil, Gas & Mining Summit 2018

19 - 21 March 2018 | Nairobi, Kenya

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#### **Terms and Conditions**

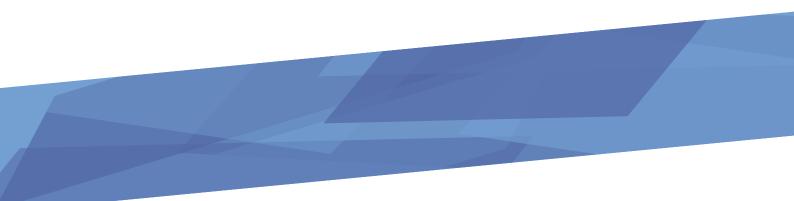
- The conference fee is inclusive of Conference documentation, entry to all conference sessions, lunches, refreshments and admission to all social networking events. International Research Networks Ltd. (IRN) requires full payment within 5 days of making a booking. Substitutions can be made at no extra charge up to 2 days before the event. Cancellations received in writing more than 7 days before the event will receive a full credit voucher. Credit vouchers cannot be issued for cancellations made less than 7 days before the event. Credit vouchers may be used for payment towards any future IRN event within the next 18 months. Upon signing this sales contract the customer commits to make payment in full. If the customer wishes to make a cancellation before payment has been made, the customer is still obliged to make payment in full, and will in turn receive a credit note of the equivalent price which will be applicable for 18 months for any IRN event, summit, conference or workshop. The customer agrees to make payment in full and the net amount must be received by IRN any withholding tax or any other taxes are to be borne by the customer.
- IRN will make every reasonable effort to adhere to the conference package, but reserves the right to change date, location, content, speakers or topics if necessary. Any communication concerning the event shall not form part of the contract. If the event is cancelled for any IRN will make every reasonable effort to adhere to the conference package, but reserves the right to change date, location, content, speakers or topics in necessary. Any communication concerning the event shall not form part of the contract. If the event is cancelled for an reason the client shall receive volucher. The customer is wholly responsible for booking and paying for all travel, accommodation and other services associated with attendance at an event. Under no circumstances shall IRN be liable for any expenses occurred by the customer, even if the event is cancelled, postponed or modified in any way. It is agreed that the customer will only book such services where the customer has the right and ability to cancel these without cost or penalty and retains and accepts full responsibility to do so. IRN shall have no liability whatsoever for any indirect costs or expenses or any consequential losses howsoever incurred by the customer in any circumstances including for example, loss of profits, lost revenues, lost business opportunity, lost goodwill. IRN stas as an organiser and co-ordinator of the event and will sub-contract all presentation duties and all course materials and accepts no liability what the ability to the acts or commissions of its sub-contractors or for any aspect of the information, views or data presented at any event.

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- Force majeure. Under no circumstances shall IRN have any liability for any act, loss, damage, expense, mistake, omission or event which is outside its reasonable control. Severability. If any term is held to be invalid or unenforceable then that shall not prevent the remainder of this agreement from remaining valid. Governing law. This agreement shall be governed by the courts of England. 15.

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